The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1988

EASTERN REGION (ECPO)

Bentley College
Boston College
University of Bridgeport
Brown University
Columbia University
University of Connecticut
Cornell University
CUNY-Bernard M. Baruch
CUNY-Baruch College-Arts & Science
CUNY-City College
CUNY-Hunter College
Dartmouth College
University of Maine-Orono
MIT
MIT-Sloan School of Management
University of Massachusetts-Amherst
Mount Holyoke College
NYU-Grad. School of Business
Pace University-New York City
Pace University-Westchester
Polytechnic University
Rensselaer Polytechnic University
University of Rhode Island
University of Rochester
University of Rochester-
W.E. Simon Grad. School of Business
SUNY-Buffalo
Syracuse University
Union College
Williams College
Worcester Polytechnic Institute

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 7 through April 4) and cumulatively (September 1 through April 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	46	450	$2063	$1975	$2333	$2083	$1833	246	3308	$2147	$1975	$2416	$2125	$1850
BANKING & FINANCE	8	108	1790	1888	*	*	*	25	553	1881	1830	2208	1955	1750
BUSINESS ADMINISTRATION & MANAGEMENT	15	105	2332	1801	*	*	*	20	662	2207	1723	2750	2250	1384
HUMAN RESOURCES (incl Labor Relations)	+	13	+	1496				+	51	+	1574			
INSTITUTIONAL MANAGEMENT	+	4	+	1460				+	60	+	1582			
MANAGEMENT INFO SYSTEMS	18	65	2303	2154	*	*	*	26	243	2289	2094	2666	2288	1916
MARKETING & DISTRIBUTION	11	122	1721	1747	*	*	*	13	738	1764	1743	*	*	*
HUMANITIES														
ECONOMICS	20	42	2300	2118	2666	2458	1733	24	175	2294	1889	2625	2422	1867
LETTERS (incl English, Literature)	2	9	1655	2039	*	*	*	2	41	1655	1742	*	*	*
HUMANITIES - All Other	3	9	1952	1721	*	*	*	5	85	2019	1516	*	*	*
CRIMINAL JUSTICE	+	+	+	+				+	28	+	1620			
HISTORY	1	6	2458	1656	*	*	*	2	16	2479	1725	*	*	*
PSYCHOLOGY	1	8	2450	1841	*	*	*	2	74	2450	1539	*	*	*
SOCIAL SCIENCES-All Other	+	18	+	1523				+	121	+	1627			
COMMUNICATIONS														
ADVERTISING	1	2	917	1209	*	*	*	1	36	917	1476	*	*	*
COMMUNICATIONS	1	28	2167	1583	*	*	*	2	130	1917	1586	*	*	*
JOURNALISM	+	13	+	1405				+	65	+	1460			
TECHNICAL WRITING	+	1	+	2025				1	7	1667	2129	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	6	42	2495	2376	*	*	*	11	189	2514	2334	*	*	*
AGRICULTURAL	+	5	+	1756				+	17	+	2107			
BIOENGINEERING & BIOMEDIC	2	3	2475	2433	*	*	*	4	5	2469	2445	*	*	*
CHEMICAL	29	124	2597	2604	2725	2650	2458	54	532	2592	2573	2750	2650	2458
CIVIL	15	66	2195	2095	*	*	*	23	385	2179	2082	2425	2167	2083
ELECTRICAL(incl Comp Eng)	126	395	2555	2476	2716	2574	2345	204	1942	2565	2450	2750	2583	2335
GEOLOGICAL	+	2	+	2300				+	10	+	2062			
INDUSTRIAL	17	68	2534	2435	*	*	*	31	400	2512	2368	2917	2500	2167
MECHANICAL	91	283	2478	2451	2700	2484	2300	139	1227	2503	2450	2730	2500	2300

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	4	15	$2695	$2511	*	*	*	5	78	$2656	$2437	*	*	*
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	+	2	+	2792				+	11	+	2402			
PETROLEUM	+	8	+	3071				+	49	+	2861			
ENGINEERING TECHNOLOGY	3	16	2556	2241	*	*	*	4	89	2517	2240	*	*	*
SCIENCE														
AGRICULTURAL	+	5	+	1384				+	78	+	1687			
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	3	5	1848	1619	*	*	*	3	23	1848	1729	*	*	*
CHEMISTRY	+	4	+	2237				+	32	+	2081			
COMPUTER SCIENCE	41	128	2471	2322	$2649	$2500	$2250	57	715	2466	2240	$2717	$2500	$2250
MATHEMATICS	9	21	2466	2298	*	*	*	14	108	2395	2217	*	*	*
ALLIED HEALTH PROFESSIONS	2	4	2208	1979	*	*	*	2	55	2208	2049	*	*	*
NURSING	+	15	+	1957				+	81	+	1965			
PHARMACY	+	+	+	+				+	12	+	2615			
PHYSICS	+	+	+	+				+	9	+	2287			
OTHER PHYSICAL & EARTH SCIENCES	+	2	+	1933				+	12	+	1853			
RENEWABLE NATURAL RSRCS	1	2	1668	1464	*	*	*	1	6	1668	1459	*	*	*
TOTALS	476	2218						921	12459					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	45	461	$2066	$1970	$2333	$2083	$1833	249	3356	$2139	$1972	$2386	$2125	$1835
BANKING OCCUPATIONS	6	27	2108	1825	*	*	*	9	179	2123	1708	*	*	*
BUSINESS ADMINISTRATION	4	27	1771	1734	*	*	*	7	255	1679	1642	*	*	*
CONSULTANTS	53	110	2408	2286	2766	2400	2083	89	347	2482	2246	2842	2500	2166
FINANCIAL ANALYSTS	23	74	2414	2141	2708	2458	2150	41	248	2294	2000	2625	2458	1925
HUMAN RESOURCES	1	19	2605	1646	*	*	*	1	101	2605	1595	*	*	*
MANAGEMENT TRAINEE	19	137	2235	1758	*	*	*	27	855	2208	1670	2741	2383	1625
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	32	97	2399	2241	2574	2513	2250	36	477	2407	2178	2574	2500	2250
COMPUTER SCIENTISTS	15	58	2533	2285	*	*	*	30	401	2458	2260	2750	2500	2176
MATH/STATISTICIANS	1	5	2333	2392	*	*	*	1	51	2333	2252	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	5	56	2006	1773	*	*	*	6	321	2089	1809	*	*	*
RETAIL/WHOLESALE SALES	6	74	1675	1768	*	*	*	6	393	1675	1760	*	*	*
TECHNICAL SALES	8	34	2410	1887	*	*	*	9	144	2420	1969	*	*	*
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	+	7	+	1464				+	65	+	1656			
COMMUNICATIONS OCCUPATION	+	8	+	1469				+	71	+	1602			
ENGINEERS (Eng. Deg. Req)	245	944	2509	2458	2710	2517	2283	395	4593	2513	2426	2725	2525	2251
HEALTH RELATED OCCUPATION	3	6	2057	2022	*	*	*	3	99	2057	2030	*	*	*
INSURANCE OCCUPATIONS	1	26	1708	1732	*	*	*	2	162	2104	1751	*	*	*
LAW ENFORCEMENT OCCPTNS	+	+	+	+				+	18	+	1778			
NURSES	+	15	+	1957				+	74	+	1977			
PRODUCTION OCCUPATIONS	+	11	+	2098				+	88	+	2035			
REAL ESTATE OCCUPATIONS	1	3	1668	1214	*	*	*	1	15	1668	1746	*	*	*
RESEARCHERS-NONSCIENTIFIC	3	6	2734	2304	*	*	*	3	12	2734	1972	*	*	*
RESEARCHERS-SCIENTIFIC	4	9	2036	2119	*	*	*	4	46	2036	2202	*	*	*
SOC. WORKERS & RECREATION	+	2	+	1280				+	51	+	1414			
TRANSPORTATION & DISTRIBUTION OCCPTNS	1	2	2000	2208	*	*	*	2	37	1750	1845	*	*	*
TOTALS	476	2218						921	12459					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	2	38	$2542	$2244	*	*	*	3	232	$2486	$2273	*	*	*
MBA--NON-TECH	4	92	2354	2796	*	*	*	9	294	2352	2620	*	*	*
MBA--TECH	3	38	3145	3159	*	*	*	3	99	3145	3118	*	*	*
MS-BUSINESS	+	9	+	2510				1	40	2750	2448	*	*	*
ADMINISTRATION	+	+	+	+				+	6	+	2341			
BANKING & FINANCE	+	5	+	2589				2	18	4208	2663	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	2	+	2937				+	4	+	2747			
LABOR/INDUSTRIAL RELATION	+	1	+	2275				+	8	+	2406			
MANAGEMENT INFO SYSTEMS	1	5	2333	2766	*	*	*	2	18	2117	2417	*	*	*
HUMANITIES														
HUMANITIES	+	+	+	+				+	17	+	1552			
SOCIAL SCIENCES	+	3	+	1367				1	68	2500	1918	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	6	2667	2649	*	*	*	2	30	2934	2839	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	1	4	2950	2816	*	*	*	1	33	2950	2777	*	*	*
CIVIL	3	16	2503	2553	*	*	*	3	55	2503	2449	*	*	*
ELECTRICAL(incl Comp Eng)	57	103	3204	3095	$3475	$3250	$2917	108	316	3169	2986	$3375	$3235	$2875
GEOLOGICAL	+	1	+	1400				+	11	+	2273			
INDUSTRIAL	+	10	+	2792				7	50	2924	2725	*	*	*
MECHANICAL	23	37	3010	2932	3333	3083	2800	49	130	2999	2861	3333	3058	2733
METALLURGICAL	4	8	2916	2898	*	*	*	8	21	2815	2830	*	*	*
NUCLEAR	1	2	2916	2917	*	*	*	1	5	2916	2655	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				+	6	+	1709			
CHEMISTRY	1	4	3334	2878	*	*	*	3	20	3086	2771	*	*	*
COMPUTER SCIENCE	4	18	2671	2989	*	*	*	11	94	2824	2860	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	+	+	+				2	12	2375	2458	*	*	*
MATHEMATICS	2	5	2875	2813	*	*	*	2	16	2875	2373	*	*	*
PHYSICS	+	+	+	+				+	2	+	2724			
TOTALS	107	407						218	1605					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

Master's Degree Candidates - Experience[1]

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	68	+	$3448				1	155	$1916	$3201	*	*	*
MbA--TECH	+	31	+	4036				+	56	+	3738			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	3	80	$2555	3646	*	*	*	4	159	2750	3553	*	*	*
MBA--TECH	1	68	2375	3976	*	*	*	1	106	2375	3906	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	40	+	3425				1	112	4166	3479	*	*	*
MBA--TECH	+	26	+	3925				+	72	+	4057			
TOTALS	4	313						7	660					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/7/88 THROUGH 4/4/88							CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	4	8	$3864	$3958	*	*	*	5	11	$3841	$4023	*	*	*
CHEMICAL	1	19	3650	3800	*	*	*	1	59	3650	3727	*	*	*
CIVIL	1	1	4250	4250	*	*	*	2	7	4250	3454	*	*	*
ELEC ENG (INCL COMP ENG)	1	5	4416	3360	*	*	*	7	45	4423	3929	*	*	*
MECHANICAL	2	6	4291	3900	*	*	*	5	31	4250	3756	*	*	*
METALLURGICAL	5	5	3988	3988	*	*	*	6	24	3948	3763	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				+	3	+	1944			
CHEMISTRY	3	34	3505	3491	*	*	*	6	65	3422	3300	*	*	*
COMPUTER SCIENCE	+	+	+	+				+	8	+	4094			
MATHEMATICS	+	1	+	3185				+	4	+	3286			
PHYSICS	6	8	3939	3854	*	*	*	7	17	3948	3408	*	*	*
POLYMER	+	2	+	2834				+	12	+	3178			
TOTALS	23	89						39	286					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2165 228 2583 1875	2167 1	2000 1					2000 4	1791 1
BANKING & FINANCE	2208 1		1867 6			1950 1		1367 2	1750 2
BUSINESS ADMINISTRATION & MANAGEMENT	2167 3			2333 1	2370 9	1917 2		2750 2	
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS	2345 11			2666 1	2517 4	2150 1		2100 1	1625 1
MARKETING & DISTRIBUTION		1583 2		1792 2				2000 1	1884 3
ECONOMICS	2383 2				2111 3	2491 14		1708 1	2386 1
LETTERS (incl English, Literature)			1642 1						1667 1
HUMANITIES - All Other			2741 1		2750 1				
CRIMINAL JUSTICE									
HISTORY	2500 1					2458 1			

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									2167 1
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				2583 1					
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2167 1								
CIVIL					2196 2				
ELECTRICAL(incl Comp Eng)	2556 18			2821 7	2543 8	2512 14			2333 1

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY [illegible]S

BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2554 11				2573 4				
MECHANICAL	2583 2				2625 10	2500 2		2084 2	
METALLURGICAL				2510 1					
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2550 9			2611 3	2344 4			2750 1	
MATHEMATICS				2542 2	2084 2	2521 2		2333 1	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING				1875 1	1950 2				2083 1
BANKING & FINANCE				2000 1		1925 1	1950 1		
BUSINESS ADMINISTRATION & MANAGEMENT						1100 1			
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS						1750 1			
MARKETING & DISTRIBUTION	1500 1			1500 1					
ECONOMICS									
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING	917 1								
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL		2738 2					2448 7		
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2083 1							2500 1
CIVIL									
ELECTRICAL(incl Comp Eng)		2677 10			2546 8	2666 22 2500 2666	2445 7		2408 5

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL		2817 2				2583 1	2509 2		2250 1
MECHANICAL &		2522 3			2618 7	2583 3	2568 19		2441 23 2484 2251
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		1650 1							
CHEMISTRY									

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2278 3			2125 2	2531 3	2584 1		2475 1
MATHEMATICS		2383 1				2333 1			2085 1
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS						1668 1			

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING			1958 1	1950 1		2021 1			1833 1
BANKING & FINANCE			1975 3	2032 4	2166 1	1920 1			
BUSINESS ADMINISTRATION & MANAGEMENT			2150 1						
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS		2475 1	2176 3	2183 2					
MARKETING & DISTRIBUTION		1867 1			1750 1			1916 1	
ECONOMICS	1400 1	1867 1				1733 1			
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY				2450 2					
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				2458 1					
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC						2469 4			
CHEMICAL		2652 21 1875 2600	2325 1	2611 3	2605 2	2511 7		2667 10	2650 6
CIVIL	2143 11	2083 1		2492 1				2425 2	
ELECTRICAL(incl Comp Eng)	2625 1	2602 5	2643 27 2525 2517	2522 61 2080 2367		2620 5		2688 2	

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL		2950 1	2433 4	2334 4					
MECHANICAL	2450 2	2531 7	2501 5	2475 43 2600 2335	2583 1	2500 1	2300 1	2560 4	2650 1
METALLURGICAL			2850 1				2500 2	2918 1	
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY	2667 1			2400 1		2500 2			
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		2520 1							
CHEMISTRY									

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE			2518 19	2505 9		2250 1			
MATHEMATICS			2533 3	2500 1					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING						1529 2	1937 1
BANKING & FINANCE	1422 1						
BUSINESS ADMINISTRATION & MANAGEMENT			1384 1				
HUMAN RESOURCES (incl Labor Relations)							
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS							
MARKETING & DISTRIBUTION							
ECONOMICS							
LETTERS (incl English, Literature)							
HUMANITIES - All Other				1756 1	1350 1		1500 1
CRIMINAL JUSTICE							
HISTORY							

April 1988 ECPO CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY							
SOCIAL SCIENCES-All Other							
ADVERTISING							
COMMUNICATIONS			1667 1				
JOURNALISM							
TECHNICAL WRITING			1667 1				
AEROSPACE & AERONAUTICAL							
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL						1989 1	
CIVIL						2119 2	2122 4
ELECTRICAL(incl Comp Eng)						1806 3	

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL						1988 1	
MECHANICAL						1985 1	2471 2
METALLURGICAL							
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL							
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1375 1				
CHEMISTRY							

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE			1300 1				
MATHEMATICS							
ALLIED HEALTH PROFESSIONS				2208 2			
NURSING							
PHARMACY							
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES							
RENEWABLE NATURAL RSRCS							

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2176 246 2589 1916	1778 3	1954 9	2146 4	2381 17	2382 19		2004 11	1847 9
BACHELOR TECHNICAL	2546 41 2625 2375			2697 14	2494 30 2752 2167	2511 18		2313 4	2250 2

April 1988 ECPO CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers

AVERAGE MONTHLY SALARY OFFERS April 1988 ECPO REGIONAL CUMULATIVE REPORT 90th: 2203

BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88 10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1500 1			1792 3	1950 2	1592 3	1950 1		2083 1
BACHELOR TECHNICAL	917 1	2539 23 2513 2250			2526 17	2600 31 2419 2333	2518 36 2550 2340		2422 32 2419 2250

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1400 1	2070 3	2070 8	2149 9	1958 2	1891 3		1916 1	1833 1
BACHELOR TECHNICAL	2251 15	2610 36 2427 2500	2570 60 2500 2400	2499 124 2167 2335	2597 3	2515 20 2670 2475	2433 3	2634 19	2650 7

April 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES		TIRE & RUBBER	EDUCATION		HEALTH SERVICES		NON-PROFIT ORGANIZATIONS		FEDERAL GOV'T		LOCAL/STATE GOVERNMENT	
BACHELOR NON-TECH	1422	1		1384	1	1756	1	1350	1	1529	2	1719	2
BACHELOR TECHNICAL				1502	4	2208	2			1952	8	2239	6

April 1988 ECPO CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2354 4				2375 2	2500 1			
MBA--TECH									

April 1988 ECPO CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH							2200 1		
MBA--TECH		3475 1			2792 1				

April 1988 ECPO CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES April 1988 ECPO REGIONAL CUMULATIVE REPORT 90th: 2208

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88 10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH									2300 1
MBA--TECH		3167 1							

April 1988 ECPO CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

April 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 4/4/88

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH							
MBA--TECH							